## **Agreement**

Building agreement represents a positive approach to resolving conflict. Instead of looking at conflict as something that needs to be resolved or managed, the approach focuses on creating a shared vision based on commonality and building commitment to a path forward.

Participants will learn a process to build agreement, based on creating mutual understanding, common goals and a shared commitment to the future.

## **Program Outcomes**

- Appreciate the value of building agreement
- Use a process to build agreement
- Separate fact and interpretation when sharing information
- Focus on action to sustain agreement
- Uphold agreements

## **Learning Process**

#### **Learning Content**

- Foundations of Agreement
- How to Develop Mutual Understanding
- Setting Common Goals
- Building Shared Commitment



#### **Learning Reinforcement Tool**

- Self Reflection-Sources of Conflict
- Job Aid-Window to Agreement

# Program Length 4 Hours

#### **Potential Applications**

All or part of this course could be part of a solution to help organizations with the following objectives:

- Improving team performance when individuals, departments or teams are unwilling to confront matters directly and professionally
- Fostering peer-to-peer resolution of concerns instead of bringing all issues to a supervisor